1Q19 Earnings Release

São José dos Pinhais, May 15, 2019 – BBM Logística – “BBM” or “Company” announces its results for the first quarter of 2019 (1Q19). Comments included herein refer to the consolidated results of parent company and consolidated financial statements, in Brazilian Reais, pursuant to the accounting practices adopted in Brazil and the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB), the comparisons of which are based on the same periods of 2018, as indicated.

FINANCIAL AND OPERATIONAL HIGHLIGHTS

CONSOLIDATED

- Net revenue of R$134.4 million (+41.5% p.a.) in 1Q19;
- Adjusted EBITDA of R$16.1 million (+68.3% p.a.) in 1Q19;
- Adjusted EBITDA Margin of 12.0% (+1.8 p.p. p.a.) in 1Q19;
- Net income of R$2.6 million (+109.1% p.a.) in 1Q19;
- EBITDA/Net Debt of 2.1x (-0.1x p.a.) in 1Q19

TM SEGMENT

- Net revenue of R$54.0 million (+59% p.a.) in 1Q19;
- Adjusted EBITDA of R$8.7 million (+161% p.a.) in 1Q19;
- Adjusted EBITDA Margin of 16.0% (+6.3 p.p. p.a.) in 1Q19;

DCC SEGMENT

- Net revenue of R$80.8 million (+34% p.a.) in 1Q19;
- Adjusted EBITDA of R$14.9 million (+47% p.a.) in 1Q19;
- Adjusted EBITDA margin of 18.4% (+1.6 p.p. p.a.) in 1Q19;

Highlights	1Q19	1Q18	Chg.%	4Q18	Chg.%
Gross Revenue	154.76	109.31	42%	165.264	-6%
TM	63.65	38.97	63%	63.45	0%
DCC	91.06	69.61	31%	101.81	-11%
Gross Debt	143.27	95.68	50%	127.33	13%
Net Debt	112.97	73.03	55%	108.60	4%
Shareholders' Equity	102.03	69.45	47%	99.48	3%
EBITDA LTM	54.09	33.22	63%	47.55	14%
EBITDA Margin	11.95%	10.15%	1.8 p.p.	8.62%	3,3 p.p.
Net Debt / EBITDA	2.09	2.20	-11%	2.28	-9%
Property, plant and equipment	122.15	110.73	10.31%	121.34	1%

MESSAGE FROM MANAGEMENT

It gives me a great pleasure to share with you our extraordinary advances achieved in 1Q19. Our Net Revenue grew by 41.5% to R$134.4 million, with relevant growth of 34.0% in Dedicated Operations and 58.8% in Transportation Management (TM) operations, besides substantial organic growth and new contracts, the *Transeich* acquisition in March 2018 significantly contributed to these results.

Besides relevant revenue growth, and attesting our commitment to the Company's profitability, we also endeavored our efforts to control costs, in pursuit of a higher operational efficiency. As a result, BBM Logística's consolidated EBITDA climbed 68% year-over-year, from R$9.6 million in 1Q18 to R$16.1 million in 1Q19.

Going forward with our partners project, we ended the first quarter with a total of 506 partners. For such growth, we entered into new truck lease agreements, besides acquiring more than 30 pieces of equipment, totaling 869 trucks operating, adding owned fleet and partners.

In line with efficiency objectives and delivery of high service level, we initiated the vehicle fleet renovation project of Butiá (RS) operation, by acquiring 62 new trucks and tractors. This renovation is estimated to conclude in the third quarter of 2019 and this will result in this operation's higher profitability with lower maintenance costs and consumption, besides greater availability. Also in 1Q19, we won a bid for a new harvest operation in the region of Capão do Leão (RS), which is estimated to commence in July/19.

Income before taxes totaled R$3.5 million, above the 1Q18 result of R$2.5 million, chiefly due to operational leverage generated by higher revenues and lower financial expenses. Net income totaled R$2.5 million in 1Q19 versus R$1.2 million in 1Q18.

The Company's gross indebtedness reached R$143.3 million, with cash and cash equivalents of R$27.9 million and operational cash generation came positive at R$ 6.34 million. Gross debt increases due to the R$25 million funding to finance higher working capital needs.

BBM continues investing in its operational capacity, reinforcing its strategic objective of being positioned as one of Mercosur's leading logistics operator. Excellent results delivered in 1Q19 confirm our commitment to an accelerated growth, high customer service level and value creation for shareholders.

André Alarcon de Almeida Prado
Chief Executive Officer

1Q19 HIGHLIGHTS AND SUBSEQUENT EVENTS

- The BBM Partners project, which consists of actions aiming at increasing the partners base, contributed to capture volume with profitability at TM, ending the quarter with 506 partners versus 224 in the same period last year.

- In March, we initiated the vehicle fleet renovation project of Butiá (RS) operation. This project will renovate over 60% of this operation's fleet, with a total of 62 tractors replaced, thus, resulting in profitability gains with lower maintenance costs and consumption, besides higher availability.

- In January, we won the bid for the new harvest operation in the region of Capão do Leão (RS), which is estimated to start its operations in July 2019.

OPERATIONAL PERFORMANCE

TM SEGMENT

Transportation Management in Occupancy, Fragmented, Intermodal and International

Highlights	1Q19	1Q18	Chg. %	4Q18	Chg.%
Gross Revenue	63.65	38.97	63.3%	63.45	0.3%
Net Revenue	54.01	34.00	58.8%	54.15	-0.3%
EBITDA	8.66	3.31	161.4%	5.84	48.2%
EBITDA Margin	16.0%	9.7%	6.3%	10.8%	5.2%

The Transeich acquisition in March 2018, along with the Company's solid operational performance bolstered TM segment to another quarter of robust performance and growth, with revenue substantial increase year-over-year, as well as relevant higher EBITDA reported quarter-over-quarter, mainly impacted by transportation margin gains. Below, key factors which influenced variations in the period.

1Q19 x 1Q18

Year-over-year, main lines of result posted substantial growth, culminating with an 161.4% EBITDA increase to R$8.66 million.

Relevant profitability gains could be seen across TM operations, with new truck lease agreements and the acquisition of 30 pieces of equipment. Also this quarter we recorded volume deriving from Transeich over the three-month period, while in 2018 this volume was only recorded in March.

New operations with clients ArcelorMittal and Saint Gobain also significantly contributed to performance reported, besides higher intermodal operations at ports, especially the ports of Santos (SP), Paranaguá (PR), and Rio Grande (RS).

1Q19 x 4Q18

Also in the quarter-over-quarter comparison, we observe relevant profitability gains across TM operations, with Nestlé's start of operations to São Paulo and the northeast region.

DCC SEGMENT

Dedicated Contracts referring to Forest, Inbound/Outbound for Industry

Highlights	1Q19	1Q18	Chg. %	4Q18	Chg.%
Gross Revenue	91.06	69.61	30.8%	101.81	-10.6%
Net Revenue	80.78	60.30	34.0%	86.03	-6.1%
EBITDA	14.90	10.15	46.8%	13.43	11.0%
EBITDA Margin	18.4%	16.8%	1.6%	15.6%	2.8%

The DCC segment of dedicated operations was also positively impacted by the entry of operations deriving from Transeich acquisition, besides the entry of a new client of air gas industry, in the annual comparison, resulting in 34% p.a. net revenue growth. Quarter-over-quarter, the reduction was chiefly due to seasonality inherent to forestry businesses, which underwent production downtime for manufacturing plants maintenance in 1Q19.

1Q19 x 1Q18

Year-over-year, few key factors influenced results: new storage operations and transportation from client Braskem, which were added by means of Transeich acquisition, and recorded in entire 1Q19, but only in March in 1Q18; new air gas transportation operation initiates with client Air Liquide, in May 2018; Plant downtime in forestry operations with impact lower than the same period last year.

In addition, we posted volume growth in Capão do Leão (RS) forestry operation and lower profitability from Butiá (RS) forestry operation, as fleet was in its useful life final stage, with higher maintenance expenses.

1Q19 x 4Q18

Quarter-over-quarter, we can highlight that the scheduled downtime in Butiá and Capão do Leão (RS) forestry operations in January were key drivers to revenue drop, as well as lower sales from air gas operations which are estimated to recover in the second quarter.

FINANCIAL PERFORMANCE

Consolidated Income Statement

R$ million	1Q19	1Q18	Chg.%	4Q18	Chg.%
Gross Revenue	**154.76**	**109.31**	**41.6%**	**165.26**	**-6.4%**
Net Operating Revenue	134.36	94.93	41.5%	139.60	-3.8%
Cost of Service	(118.91)	(82.50)	44.1%	(123.16)	-3.4%
Gross Profit	**15.45**	**12.42**	**24.4%**	**16.44**	**-6.0%**
Gross Margin (%)	*11.5%*	*13.1%*	*-1.6%*	*11.8%*	*-0.3%*
Administrative Expenses	(5.64)	(7.59)	-25.6%	(8.50)	-33.6%
Selling Expenses	(0.60)	(0.51)	19.6%	(0.78)	-22.1%
Other Net Operating Expenses	(0.72)	0.55	-232.6%	(0.67)	8.9%
Operating Profit	**8.48**	**4.88**	**73.8%**	**6.50**	**30.4%**
Operational Margin (%)	*6.3%*	*5.1%*	*1.2%*	*4.7%*	*1.7%*
Financial Income	0.58	0.77	-24.9%	0.45	28.3%
Financial Expenses	(5.60)	(3.10)	80.4%	(5.55)	0.9%
Financial Result	**(5.02)**	**(2.34)**	**115.0%**	**(5.10)**	**-1.5%**
Earnings before income Tax and Social Contribution	**3.46**	**2.54**	**36.0%**	**1.40**	**146.5%**
Current and Deferred Income Tax and Social Contribution	(0.91)	(1.33)	-31.3%	(1.32)	-31.3%
Net Income	**2.55**	**1.22**	**109.1%**	**0.08**	**3126.6%**
Net Margin (%)	*1.9%*	*1.3%*	*0.6%*	*0.1%*	*1.8%*

Highlights

- Revenue substantial growth due to new dedicated operations and Transeich acquisition, recorded in entire 1Q19, versus only in March in 1Q18.

- Financial expenses came higher than in 2018, but with lower average cost of debt from 12.49% in 1Q18 to 10.49% in 1Q19. The increase is due to higher funding mainly to support increased working capital needs with revenue growth.

- TM's operational profitability gains were boosted by higher revenues and costs and expenses remaining in line.

EBITDA

Below, the Company's reconciliation from EBITDA to Adjusted EBITDA, pursuant to CVM Instruction No. 527/2012, and the nature of reconciliation items:

R$ million	1Q19	1Q18	Chg.%	4Q18	Chg. %
Adjusted EBITDA Segments	**23.57**	**13.46**	**75.2%**	**19.05**	**23.8%**
Gross revenue from operational support	0.03	0.74	-96.3%	-0.43	-106.3%
Revenue deductions	-0.01	-0.04	-86.0%	3.11	-100.2%
Operating support expenses	-1.25	-0.90	39.9%	-5.90	-78.8%
Operating and corporate support expenses	-6.23	-3.68	69.1%	-3.79	64.2%
EBITDA	**16.11**	**9.57**	**68.3%**	**12.04**	**33.9%**

EBITDA Reconciliation

R$ million	1Q19	1Q18	Chg.%	4Q18	Chg. %
Net income for the period	**2.55**	**1.22**	**109.1%**	**0.63**	**304.2%**
Net financial expenses	5.02	2.68	87.0%	5.10	-1.5%
Current and deferred income tax and social contribution	0.91	1.33	-31.3%	0.74	22.3%
Depreciation and amortization	7.63	4.35	75.7%	5.57	37.2%
EBITDA	**16.11**	**9.57**	**68.3%**	**12.04**	**33.9%**

EBITDA by Segment

R$ million	1Q19	1Q18	Chg.%	4Q18	Chg. %
TM	8.66	3.31	161.4%	5.84	48.2%
DCC	14.90	10.15	46.8%	13.43	11.0%
Other	-7.44	-3.88	91.6%	-7.23	2.9%
EBITDA	**16.11**	**9.57**	**68.3%**	**12.04**	**33.9%**

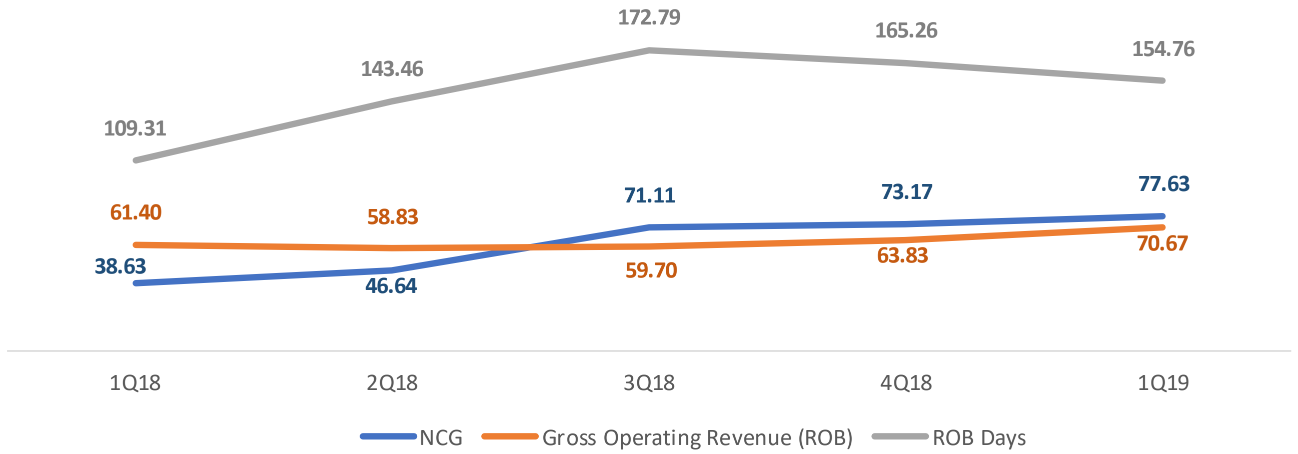
*Other = Overhead + Other non-operating income/expenses

WORKING CAPITAL AND FINANCIAL CYCLE

R$ million	1Q19	1Q18	Chg.%	4Q18	Chg.%
Clients	(121.52)	(74.57)	63.0%	(117.21)	3.7%
Inventories	(1.08)	(0.56)	90.6%	(2.10)	-48.9%
Suppliers	23.74	20.27	17.1%	26.11	-9.1%
Corporate liabilities	13.50	11.98	12.7%	12.20	10.7%
Tax liabilities	7.73	4.26	81.3%	7.83	-1.4%
NCG	**(77.63)**	**(38.63)**	**100.9%**	**(73.17)**	**6.1%**
Gross Operating Revenue (ROB)	**154.76**	**109.31**	**41.6%**	**165.26**	**-6.4%**
ROB Days	**70.67**	**61.40**	**15.1%**	**63.83**	**10.7%**

Working capital and financial cycle were mainly driven by significant higher revenue in TM segment, which due to its characteristic inherent to the segment has higher receivables terms, therefore, increasing working capital needs.

Working capital needs



INDEBTEDNESS

	Average Charges		03/31/2019			03/31/2018	
R$ million	31/03/2019	31/03/2018	Current	Non-Current	Total	Total	Chg.%
Working capital	10,00%	11.9%	40.98	55.19	96.17	39.14	145.7%
Finame	11,27%	12.2%	15.32	23.06	38.38	52.69	-27.2%
Leasing	12,40%	22.5%	6.80	1.92	8.71	3.85	126.6%
Total	**10.49%**	**12.49%**	**63.10**	**80.17**	**143.27**	**95.68**	**49.7%**

The Company's indebtedness came higher than in 2018 mainly due to higher working capital needs mentioned above and the acquisition of trucks.

The Company has been improving its ownership structure, and debt profile has been renewed to new lines of working capital with borrowing costs lower than Leasing and FINAME (Government Agency for Machinery and Equipment Financing), thus, resulting in lower weighted average cost of debt from 12.49% in 1Q018 to 10.49% in 1Q19, down 2 p.p..

EBTIDA/Net Debt ratio reached the level of 2.1x in 1Q19, down 0.1 p.p. from 2.2x recorded in 1Q18 and 0.2 p.p. from 2.3x reported in 4Q18. We move ahead with our strategy, improving our ownership structure, and maintaining our EBITDA/Net Debt ratio significantly below debt covenants which define a ceiling of 3.5x.

CASH FLOW

R$ million	1Q19	1Q18	Chg.%	4Q18	Chg.%
Earnings before income tax and social contribution	**3.46**	**2.54**	**36.0%**	**5.78**	**-40.1%**
Depreciation	4.39	4.37	**0.5%**	7.20	**-39.1%**
Financial Result	3.56	2.78	**28.2%**	4.33	**-17.8%**
Other	0.95	-0.36	**-365.5%**	-0.72	**-231.7%**
Deferred income tax and social contribution	0.91	1.33	**-31.3%**	0.63	**45.1%**
Working Capital	-6.93	-1.66	318.5%	-18.40	-62.4%
(i) Cash flow generated by operating activities	**6.34**	**9.00**	**-29.5%**	**4.63**	**37.0%**
Acquisitions of property, plant and equipment	-5.90	-0.50	1075.7%	-1.94	204.1%
Cost of acquisition of stake in subsidiary (net of cash acquired in consolidated)	-1.25	-36.50	-96.6%	0.00	
Consortium quotas	-0.31	0.00		-0.42	-25.9%
Value received from sale property, plant and equipment	0.00	0.27	-100.0%	2.38	-100.0%
(ii) Cash flow from investing activities	**-7.47**	**-36.73**	**-79.7%**	**0.02**	**-41578.1%**
Funding	28.64	17.15	66.9%	13.98	104.9%
Amortization of loans and financing - principal	-13.13	-9.32	40.9%	-14.85	-11.5%
Payment of interest rates from loans and financing	-3.13	-2.70	15.8%	-5.13	-39.1%
Leasing	0.41	0.00		0.00	
Other	-0.09	0.00		-0.12	-26.5%
(iii) Cash flow from financing activities	**12.69**	**5.13**	**147.3%**	**-6.12**	**-307.3%**
Total Cash Flow (I) + (ii) + (iii)	**11.57**	**-22.60**	**-151.2%**	**-1.48**	**-883.2%**

Total Cash Generation came positive at R$11.57 million in 1Q19, with operational generation of R$6.34 million.

In 1Q18, we raised R$25 million aiming at supporting the working capital needs, besides R$3.64 million allocated to the assets acquisition referring to fleet renewal of Butiá (RS) forestry operations.

BALANCE SHEET

R$ million	03/31/2019	12/31/2018
Assets	**349.22**	**312.32**
Current	**165.97**	**151.58**
Cash and cash equivalents	30.30	18.73
Trade accounts receivable	121.52	117.21
Inventories	1.08	2.10
Recoverable Taxes	2.58	3.66
Non-current assets for sale	0.30	0.30
Consortia	4.23	3.92
Other Receivables	5.97	5.65
Non-Current	**183.24**	**160.74**
Collaterals	0.36	0.21
Other Receivables	0.00	1.53
Court Deposits	3.09	2.56
Right to use assets	22.68	0.00
Property, plant and equipment	122.15	121.34
Intangible assets	34.97	35.10

R$ million	03/31/2019	12/31/2018
Liabilities	**349.22**	**312.32**
Current	**131.87**	**115.96**
Suppliers	23.74	26.11
Loans and financing	63.10	55.80
Leasing	11.61	0.00
Dividends payable	1.38	1.38
Payroll charges	13.50	12.20
Tax liabilities	7.73	7.83
Tax installment payment	1.22	1.33
Consortia	1.40	1.42
Other accounts payable	8.19	9.88
Non-Current	**115.31**	**96.88**
Loans and financing	80.17	71.54
Leasing	11.48	0.00
Suppliers	0.70	0.82
Tax installment payment	1.86	2.14
Consortia	4.44	4.33
Provision for contingencies	8.27	8.85
Deferred taxes	3.90	3.45
Other Accounts Payable	4.50	5.75
Shareholders' Equity	**102.04**	**99.49**
Capital Stock	85.90	85.90
Equity valuation adjustment	3.02	3.15
Profit Reserve	10.43	10.43
Retained earnings	2.68	0.00
Non-controlling interest	0.01	0.01

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André Alarcon de Almeida Prado
Chief Executive Officer

Marco Antonio de Modesti
Chief Financial and Investor Relations Officer

About BBM Logística

BBM Logística has 20 years of history and offers integrated logistics solutions to few of Brazil's leading companies. The Company operates in several industries, such as pulp and paper, agribusiness, chemicals, gases, automobile and electrical and electronic, amongst others, with international, cargo and fragmented transportation services, dedicated contracts, storage, inbound and outbound management and a series of tailor-made solutions. All activities are certified by ISO 9001, ISO 14001 and SASSMAQ.

Disclaimer

The forward-looking statements contained herein relating to the Company's business prospects, projections, results, and growth potential constitute mere estimates based on management's expectations with regard to the Company's future. These expectations highly rely on changes in the markets and on the performance of Brazil's economy, the sector, and the international market, therefore, subject to changes.